

Solar Proponent LLC – Real Estate Manager

The Company: Solar Proponent LLC

SolarPro's team has quickly ramped up to include the top renewable energy experts, collectively providing over 150 years of experience. Our extraordinary team consists of committed, entrepreneurial, ambitious, and highly motivated people.

SolarPro is bringing the scale of traditional energy investment to utility scale solar development. The SolarPro portfolio consists of 5GW of solar developments paired with energy storage systems.

Solar Proponent LLC is an EnCap Energy Transition Fund portfolio company. EnCap Investments is the leading provider of venture capital to independent energy companies in North America (www.encapinvestments.com). Active since 1988, EnCap has raised \$37B in capital commitments for deployment into 240 portfolio companies in the energy and power space.

The Position: Real Estate Manager

Reporting to the Director of Development, the Real Estate Manager will be responsible for finding, contracting, and managing a team of extraordinary land agents to complete land and real estate objectives in Texas. The Real Estate Manager will work closely with development managers, interconnection specialists, and engineering specialists to site projects, lead outreach to land owners, secure surface rights, secure mineral rights waivers, permit sites, and secure title insurance policies to support financing prior to construction.

Responsibilities

- Work from identified target areas to locate prospective sites for 300+MW solar projects
- Lead solar parcel identification, outreach strategy, and opening offer negotiations; move opportunities to full negotiations for the lease or purchase of surface rights;
- Procure mineral title reports for company projects and lead strategy for obtaining surface usage agreements from necessary mineral owners, leaseholders, and/or well operators; secure rights as necessary to support solar title insurance policies;
- Oversee all real estate document preparation, execution, and recording, both internally and at appropriate county offices;
- Identify, hire, manage, and develop land agents and other consultants to deliver real estate results;
- Assist Director of Development in planning and implementing a responsible budget for the Land Department;
- Understand and concisely communicate real estate risks and schedule dependencies to other development team members and management;
- Build positive and mutually beneficial relationships with landowners, land agents, brokers, other consultants, and the communities we work in;

Required Skills and Experience:

- Detailed knowledge of surface title and mineral ownership reports
- 3+ years of experience developing and managing land agents as a project leader or crew chief
- Strong knowledge of how real estate decisions impact project financials
- Proficiency in Google Earth, MS Excel and MS Word. Proficient in MS PowerPoint.

- Proven high levels of individual autonomy, personal accountability, and sound judgement
- Must be living in, or willing to relocate to, Austin, TX
- Must be comfortable very regularly traveling to meet landowners and other project stakeholders throughout Texas

If you are a great candidate for this role, please reach out to Henriette Boom at Jobs@solarproponent.com